



Printer Recommendations

- A. Generally:** If you have the budget for it, you're better off buying a printer to print and a scanner to scan. However, if you need to save money, then a multifunction machine is a very economical option.
- B. Printer Recommendations:**
- 1. InkJets Are Expensive:** For example, the HP OfficeJet Pro 8600 printer offers a high-yield (less expensive per page) cartridge which holds 53 ml of black ink and costs \$37. Therefore, you're paying 69.8 cents per milliliter (excluding taxes). Since there are 3,785.41 milliliters in a gallon, that black ink costs \$2,642.22 per gallon. If you're trying to save money, then spending \$2,642 for a gallon of printer ink probably isn't a good use of your money. In case you're wondering, the color ink is \$6,235 per gallon. No, I'm not kidding.
 - 2. On a Tight Budget, Consider a Multi-Function Machine:** If you're on a tight budget, then it's hard to beat a multifunction or "all-in-one" machine. These machines will typically copy, print, scan and fax. The main drawback is that they tend to break down if you put a high volume through them. Whatever you do, avoid HP multifunctions based upon our experiences and those of our clients. Brother, Dell and Canon make good options.
 - 3. Printing Considerations:**
 - Keep in mind that your lowest cost per page is always going to be network printers designed for higher volume (or copiers which are also network printers). The highest cost per page is always going to be personal printers (small, slower printers connected directly to a user's computer).
 - Unless you have a fleet of exactly the same type of printers, personal printers usually require you to keep several different toner cartridges in stock. This is annoying and expensive.



4. **Recommended Personal Printer:** Regardless of the cost, many lawyers want their own printers for convenience. If you're in that camp, then it's hard to beat the new Dell B2360dn monochrome laser printer. For only \$240, you get 40 ppm performance, the ability to print front-and-back simultaneously, Windows 8 compatibility, a built-in network adapter (wired), and for \$50, you can add wireless connectivity. It comes with a 1 year warranty and is one of the few small printers that offers warranty upgrades directly from the manufacturer (up to 5 years). Adding a 3 year warranty with on-site service is only \$60 more.
5. **Recommended Network Printer:** You've got some choices here depending upon what speed you want and how much you're willing to pay. Staying within the Hewlett Packard line, consider:
 - a. **Dell B2360dn:** See paragraph VIII.B.4. above.
 - b. **HP P2055DN:** Prints 35 ppm, network adapter & duplex printing - \$390 from www.costcentral.com (part # CE459A# 201)
 - c. **HP M601DN:** Prints 45 ppm - \$869 from www.costcentral.com (part # CE990A)
 - d. **HP M602x:** Network adapter, extra paper tray and two sided printing. Prints 52 ppm - \$1,407 from www.costcentral.com (part # CE993A).
 - e. **HP M603xh:** Network adapter, extra paper tray and two sided printing along with an internal encrypted hard drive for storing documents. Prints 62 ppm - \$2,315 from www.costcentral.com (part # CE996A).